

Company Profile

Compton Computers (P) Ltd.

Since 1993



*Established in 1993 we started as a solution provider for IT requirements of SME's (Small & medium Enterprises), but today we are one of the largest SI and PC reseller in National Capital region. We have positioned ourselves as **premium business partners for HP**. It is a very rare status offered to few select partners who expertise in HP businesses by investing into understanding the company products. Premium partners are group of focus partners of HP who spend time and money to educate their staff and customers to be experts in HP products. We have quality workforce of 40 people plus resident engineers who enable us to work at the cutting edge of technology. We have fully computerized service center that maps every service call till it is fully completed with complete customer satisfaction. We are offering services around the clock with special options of resident engineers giving them complete support through back-office. We have over 9000 customers in and around Delhi, such a large base of customers is kept happy and satisfied only by using the technology which promote to our customers. Our software allow us to reduce the time to reach customer for his call, it allows us to have history of the clients machines and problems coming in it so that he can be serviced effectively and fast which allow him to focus more on his own business. We have an exclusive R & D team which works hard to offer solutions to our valued customers based on new technologies which help them to remain in control and grow their business. Our R & D team tries to find solutions to customer's problems which are price effective and suit his business requirements, like WiFi, Security, Anti Virus and adware, spyware protections. We were one of the pioneers in IT retail, today we believe customer is so mature that he wants to understand his options before making purchases. He wants to touch and feel the products before he actually goes in for the purchase. Our retail showroom gives customer a chance to evaluate all his options and see them before making a purchased decision. Adding a new feather to our cap we have done some very good projects in wireless. We have*

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created huge wireless LANs and offer complete wireless printing solution.



We are committed to providing the latest technology that works and there is a greater return on technology investments for the customer. We ensure that our customers use the technology to gain edge over competitors and technology works hand in hand with the business strategy and model of the organization. Our exclusive training division offers on-site trainings to our customers so that they are able to use the technology to the maximum.



Our Vision:-

We wish to be a company which gauge its success by keeping the customers satisfied and our staff most educative about the products and solutions proposed to the customer. We will add on resources for keeping a pace with our principal. No wonder we are one of the fastest growing companies in the dealer circuit of Delhi. We are growing at more than 45% year on year which is faster than industry growth rate of 30%. We will be Rs 500 cr. Company by year 2030.

Infrastructure to achieve our long term vision:-

- 1) We have a large back office space of 2000Sqft in Delhi to make our business grow at different levels.*
- 2) We have a 500Sqft. Showroom to make customer comfortable and more aware about the options available to him for making IT purchases.*
- 3) We have a fully computerized service and sales department to give a minimum response time to the customer.*
- 4) We will be an ISO company by end of this year. This will help us to strengthen our systems to support the customer in a much better way.*
- 5) We are today associated with all major IT giants like HP, Intel, AMD,*

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Microsoft, Lenovo, IBM etc. directly which helps us to resolve our customer problems much faster.

- 6) We are upgrading our website this year and help our customers to directly register with us and avail benefits from our continuous marketing support and free downloads like Drivers, Patches, Shareware etc.*

Our Associations: -

- 1) Member of Intel GID program from last seven years.*
- 2) Member Business Partner for IBM.*
- 3) One of the oldest HP premium business partner in country.*
- 4) Top performing OEM System builder partner for Microsoft.*
- 5) System builder partners for Samsung.*
- 6) Wireless partners for Cisco.*
- 7) Partner with one of the fastest growing company in the world Lenovo.*

Our Achievements: -



- 1) Won Excellence awards from HCL for four consecutive years. 1997-2000.*
- 2) Won 2nd price for all India value ++ competition for Samsung.*
- 3) Won 1st prize for best Performance at HCL Carnival.*
- 4) Promoted to member e-business network from GID, after exceptional performance.*
- 5) Top performers for PCL in year 1995-96, won the best reseller award.*
- 6) Won lot of awards from Microsoft under their system builder partner schemes.*
- 7) Won top guns award for the year 2000 from HP. Also won plenty awards from HP under various schemes.*

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8) *Mobile samurai status from HP, recognizing our strength in Laptop and accessories sales.*

Areas of Specialization: -



1) *We specialize in providing turnkey solutions for our customers encompassing complete hardware solutions like facility management services and software solutions in helping them achieve more profits in their core businesses.*

2) *We have all technical competence and associations in place to offer complete solution in implementing and maintaining VPN's connecting all major cities in India.*

3) *We offer complete security solutions and consultancy on how to systematic IT buildup to take care of long term business goal. We work very closely with firms which are not in position to have their own IT department so that they don't face technological hick-ups which will affect their business adversely.*

4) *Our facility management services take care of all organizational needs of handling software as well as hardware by being present on the facility round the clock all over the year, this enable customers to concentrate on there own business processes rather than managing technology resources. It ensures that every technology resource is up and running ready for 100% utilization.*



5) *We specialize in offering complete wireless solutions from Cisco and Dlink.*

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Our Recent Successes with customers:-

- 1) *Single order for 70 workstation + 2 Blade Servers + Storage from Pixion.*
- 2) *Single order for 460TB of High end storage, 20 workstations and one blade server.*
- 3) *Single order of 54 Laptops from Ranbaxy Fine chemical ltd.*
- 4) *Single order for 10 rack mountable, 1U, dual processor servers and 6 dual processor high-end graphics workstation.*
- 5) *We have successfully implemented WiFi network for many of our clients like: Kan Health Care, ASK, Rashmi Fashions.*
- 6) *We have done the complete IT hardware setup of M/S Jay Polychem Ltd. Including Servers, Nodes, Structured Cabling, Switches, Routers, Firewalls from CISCO and mailing solution on which there ERP Software is running successfully.*
- 7) *Complete setup of Retail showrooms of M/S Shine Star International at Delhi, Gurgaon and Noida in reputed Shopping Malls.*
- 8) *Emerged as Major Hardware Supplier for expeditor India Ltd, JNU and AIIMS.*
- 9) *Fully computerized the Italian Food Joint, a specialty restaurant “Flavors of Italy” helping it to reap the benefits of IT by enabling the owners to control the show in a hands off approach.*

What Our Customers say about us:-

- 1) *“These guys are responsible and prompt, and wish them all the best for future.” ----- Mr. Rajat Baldy (Director, BHW Birla Home Finance)*
- 2) *“ The service engineers are well aware and well mannered, I can fully rely on them”----- Mr. Vivek Chandra (SAP Implementation Manager, Ranbaxy Fine Chemical)*
- 3) *“One thing I like in dealing with them is commitment, they go to any extent to fulfill the commitment”-----Mr. Satinder Singh (Director, Jay Polychem Ltd.)*

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Partial List of Esteem Clients: -

Ranbaxy Fine Chemical Ltd.

Pixion

Adlabs

- 1) *American high commissions.*
- 2) *Australian high commission.*
- 3) *Nigerian Embassy*
- 4) *Anju Visual.*
- 5) *Flavors of Italy*
- 6) *Kenya High Commission.*
- 7) *Institute of Pesticides.*
- 8) *Jawaharlal Nehru University.*
- 9) *Rampur Library.*
- 10) *Pant University.*
- 11) *Century communication ltd.*
- 12) *Delhi public school.*
- 13) *Outsource*
- 14) *New India Color*
- 15) *Bronx Engineering.*
- 16) *MO Furnishing Ltd.*
- 17) *Gravity Entertainment*
- 18) *All Cargo Movers India Pvt Ltd*

Summary:-

In short Compton is poised for good growth with all the promoters working 100% towards customer satisfaction. We have team of 15 Engineers, 4 Co- Coordinators and 13 Marketing Executives and exclusive R & D team with strategically located Resident engineers. Kindly revert back to us if any kind of clarification at 41605167-68, or mail to kamal.vahi@compton.in